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“Work and Train: Promoting training and inclusion of the disadvantaged groups through work”

Leonardo Da Vinci Partnership Project

Newsletter nº 3

Summary of the project

This project demonstrates a new approach that is required to provide employment and personal development opportunities for those with multiple problems (unemployment, school failure, judiciary problems, drug addiction, poverty, etc). Conventional methodologies, particularly during a time of greater economic and social hardship, are inadequate as being insufficiently flexible or innovative.

The economic crisis has accentuated the exclusion of disadvantaged groups and has enlarged the number who fall into these categories, but at the same time, public resources for inclusion and training programmes are decreasing. For these groups, social integration enterprises represent mostly the sole opportunity to regain active participation into society.

Six mobilities will be organised; a catalogue of “successful models” of integration schemes as



The third Good Practice meeting took place in Barcelona (Spain) on 16, 17 and 18 September 2014. Three excellent examples were visited which are detailed in this newsletter.

well as recommendations and guidelines to animate the political debate at the local, regional and even national level will be the main expected results.

Targets of the project

The 6 NGOs applying for this project are active in the social enterprises field and inclusion activities. They would now like to take their expertise a step further by reflecting together on how to improve the existing systems to create sustainable financing structures and better operating mechanisms for these enterprises. In fact, while the demand for training and integration programmes increases as numbers of people who are excluded or risk to be excluded from the labour market increases public resources for the training and for inclusion activities continue to decrease. As a consequence, partners aim to enhance innovative approaches in the training closer to the market requirements and standards, even through new forms of enterprises with strong pedagogical dimensions with the aim of contributing to finance education and training especially for those most exposed to marginalization.



Partnership Members

- Scuola Centrale Formazione (IT),
- Fédération des Initiatives et Actions Sociales – Action Coordonnée de Formation et d'Insertion ASBL (BE),
- Asociación Observatorio de Economía Solidaria (ES),
- Hope in the Community Limited (UK),
- Médialys (FR),
- Agency for Economic Development of Kostinbrod (BU)



Project Visits

In each mobility the host partner is responsible for organizing a programme of 2 – 2½ full days of work (2

nights). This programme should include visits to WISES and other organizations, seminars or workshops which are inspiring to all the partners. These activities should promote the encounter between people (people from the target groups, professionals and visitors) and permit direct knowledge of how projects are being implemented. Best practices as well as challenges and difficulties should be addressed. After the visits, a minimum of ½ a day of debate should be promoted in order to contrast experiences among the partners and reach a collective sense of what has been seen.

OES (Observatorio de Economía Solidaria) is a non-profit association that it has as purpose the investigation and the promotion of the solidarity economy as a model of economic development based on the respect to the people, with a perspective of sustainable development and like means of social cohesion.

Therefore, one of the main objectives of the association is to identify and to promote projects of social development and to apply them in the territory.

More information: <http://oesolidaria.org/>

Visit to Sao-Prat

Sao-Prat is a non-profit entity of 3 religious communities that works with young people (between 16 and 23 years old) at risk of exclusion. They create 2 integration enterprise and work in 2 different fields: construction and graphic design.

Sao-Prat gives until 4 months of training before the young people start to work in one of this 2 enterprises: The Integration Enterprise **E.I.**

Reforms SAÓ (offers all kinds of services in the field of reforms and general maintenance of buildings) or The Integration Enterprise **Inmenta**

S.L. (works in the field of design). If one young shows that he is not prepare to start to work, Sao-Prat search another training more motivating for the young one.

The money that they win isn't enough for live, so they continue training to achieve a full time job in a regular enterprise. They work also personal skills that will allow them to access the living standards that dignify them as people and make possible the processes of emancipation, assuming the responsibilities inherent in a life in society.

Sao-Prat invoiced 700.000 € last year, and only 20% of their incomes are from subsidy.

The Integration Enterprise E.I. Reforms

SAÓ offers:

- Restoration of facades and courtyards
- Roofing and terraces
- Reform lobbies and building ramps adapted
- Reform of housing and local
- Facilities

In 2013, 180 young people were training and working in Sao-Prat, and finally, 34 of them have a contract with one of these 2 enterprises.

Besides the young ones, Sao-Prat also deals with children and teenagers (they have more centers to work with different ages), and in 2013 Sao-Prat helped 582 people.

In the beginning, the young people worked full time (they earned the money that they needed for living), but a lot of them thought that training wasn't necessary so they left the training.

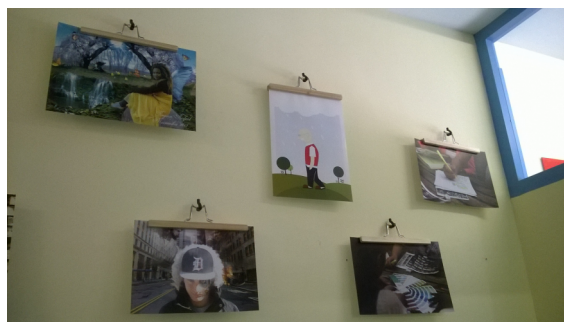
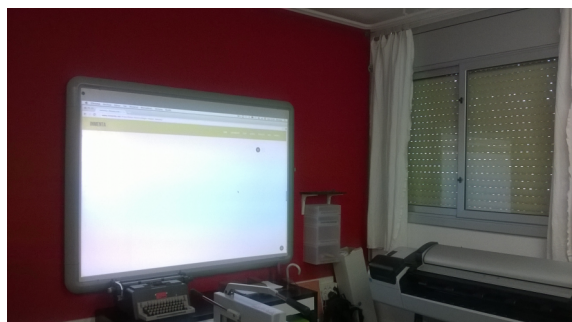
Nowadays, Sao-Prat wants that young people continues with the training, so they combine a part-time job and the training.

- Aluminum and wood
- Plaster and plasterboard
- Painting
- Masonry
- Urbanization

The Integration Enterprise Inmenta S.L. offers:

- Corporate image
- Logos (design, retouching)
- Brochures / Leaflets / Flyers / Brochures
- Cards
- Websites
- Videos

<http://www.saoprat.net/es/>



Visit to Trinijove

We visited the waste management in the **airport of Barcelona El Prat**. Under the passengers area is the internal area where Trinijove works: classifies the waste (paper and cardboard, glass, plastic, organic waste). They work with

The main guide-lines are:

- To offer services and resources for free.
- To intervene from a global vision, combining occupational information, training-promotion and free-time.
- To give priority to local actions and then be open to people affected by

people in social risk of exclusion, men mostly, with drug problems and alcohol problems. The conditions of the work are hard: the environment is noisy and hot. Also the airport is open 24 hours a day and 365 days a year, so there are 3 turns of work per day.

They started working in the airport with 2 people and now they are more than a dozen. Trinijove also work with them the individual skills, and each person is different with changing needs and aspirations.

Fundación Privada Trinijove began its activity in training and socio-labour areas, with people in social risk, in the year 1985. During this time they have been working in an active way to improve new measures and projects, with the purpose of overcoming the situations of social exclusion.

unemployment and social exclusion, coming from the rest of the city.

- To begin other projects in Catalan, Spanish and European networks which become effective with the management of European programs.

In Fundación Privada Trinijove, there are two more constants:

- The cooperation among people, institutions and enterprises that are sensitized with social problems
- The conviction that the social insertion of young people, women and unemployed will be effective only if it passes through an economical inclusion. The point is not to give small aids or training actions or partial occupational actions; the point is that from a process vision we can aim to the autonomy of the individual in the society.

<http://trinijove.org>



Visit to Ared

Ared Foundation works for social and labor integration of people experiencing social exclusion, mainly women from prisons and social services. Ared is located near the female prison because for them is most important that women can combine personal life and work. Also, the work timetable is adjusted to prison timetable: they start to work at 7 a. m. and they are free in the afternoon to go home and stay with their children and family.

Ared foundation creates 3 different enterprises: **Salta Catering** in 2006 (catering), **Salta Confección** (manufacturing and dressmaking) and **Salta Obrador** (bakery). For each enterprise they have different training courses (like kitchen helper).

Salta promotes labor market integration of people with special difficulties, through custom accompaniment processes and structures tailored to their needs.

Salta Confección pays the salaries of all the employees with the incomes (it's a sustainable enterprise). They work for private enterprises and also for schools, nurseries, Boy-Scouts groups, associations...

Salta Catering proposes a quality catering with a selection of creative, homemade and prepared at their facility in Barcelona products. They work for private companies and also for public administrations. ARED has a community kitchen (for 120 people), and Salta Catering cooks the meal for it.

Salta Obrador produces all the bread that Salta Catering uses (one enterprise is client of the other). Also they have more clients, like private enterprises.

The insertion team carries out various programs and job placement guidance for the employment of the people they serve.

They have 6 months of academic training, and then if they don't find a job, there is an occupational program with specialist assistance. Also, there are groups with continuous academic training.

The objective is that in 2 years they will find a job in the labor market.

<http://www.fundacioared.org/>



PROGRAMME

16 th September

1. Visit to Sao-Prat
2. Visit to Trinijove

17 th September

1. Visit to ARED
2. Work session: "Transition to work and competences"

18 th September

1. Public Seminar
2. Work session

UPCOMING EVENTS

Next mobility is **Bulgaria, Sofia**
19th-20th January 2015



Lifelong Learning Programme



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